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## Monvera Glass Décor and Debbie Douglas Designs Celebrate a Successful First Year of Partnership

Emeryville, CA – May 11th, 2011 – Monvera Glass Décor, a provider of [paperless bottle labels](#) to the wine, spirits, beverage and food industry, is celebrating the successful first year of a partnership with Debbie Douglas Designs. The two companies have worked in tandem over the past 12 months to provide high quality, screen printed stemware for wineries and special events.

"Our customers have always been interested in decorated stemware," says Caitriona Anderson, Monvera's VP of Sales & Marketing. "Often, they want the 'etched look' - which is achieved by screen printing glasses in a satin frost ink."

Anderson explains that finding the right glass provider proved essential to growing the stemware side of Monvera's screen printing business. "In Debbie Douglas Designs, we were fortunate to find the perfect balance of high quality and affordability, two key factors for our customers." Additionally, both companies have worked to integrate and streamline their sales processes. "Together, we're able to provide exceptional stemware and screen printing services while minimizing hassle for our customers," says Anderson. "The response has been excellent."

Debbie Douglas, President and Founder of Debbie Douglas Designs, agrees. "Our main goal is to offer a wide range of high quality, [custom decorated stemware](#) and first-rate customer service," says Douglas.

"We continue to expand our reach across the country, and we're very excited about the growth potential moving forward."

### **About Monvera Glass Décor:**

Monvera provides industry leading glass decoration services to the wine, spirits, beverage and food market segments. Clients include Charles Krug, Honig Vineyard and Winery, and Boisset Family Estates. In addition to a range of paperless bottle labeling solutions, Monvera offers bottle photography and marketing support services to help customers grow their businesses. To learn more about Monvera visit <http://www.monvera.com/>.

### **About Debbie Douglas Designs :**

Debbie Douglas Designs is the leading provider of fine stemware and decanters to the wine and beverage industry. They are the exclusive distributor for the Prestige line of glass, featuring high quality lead free crystal with a sheer rim. To learn more about Debbie Douglas Designs visit <http://www.debbiedouglasdesigns.com/>.





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